



The Rule-of-3 in Results Based Performance Management: A Systems Thinking Approach to Strategic Planning, Monitoring and Evaluation

E. Alaphia Wright

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Traditional performance management strives to get personnel to deliver on given targets – often overlooking the results of the organisation for which the employee works. Instances in which executives get paid hefty bonuses in poorly performing entities have been all too common in recent years. The need for improvements in performance management cannot be overemphasised. The Rule-of-3 provides a logical pathway to effective strategic planning, monitoring and evaluation. Drawing from the Results Based Management Logical ScoreCard©, which depicts the performance profile of an entity in just one page, the book develops frameworks for enhancing the performance of projects, programmes, institutions, enterprises, and even states. Managers and students will find the templates and checklists particularly useful in their own work and studies.

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